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Quateman Gains National Resources by Joining Polsinelli Shughart

National law firm acquires one of California's largest women-owned boutiques, adding West Coast presence.

LOS ANGELES (July 1, 2011) California attorney Lisa Greer Quateman founded her boutique firm 22 years ago on the premise of “being a small firm with big-firm clients and big-firm deals.” Now Quateman is returning to her roots in big law by joining national law firm Polsinelli Shughart. Lisa Quateman and her team of attorneys who practice as Quateman LLP will join Polsinelli effective July 1, 2011. With the acquisition, Polsinelli adds Los Angeles to its roster of offices which includes Chicago, Dallas, Denver, Kansas City, New York, Phoenix, St. Louis, Washington, D.C. and Wilmington DE, and the expanding ability to serve clients needs’ coast to coast. Quateman and her partners gain a presence in one of the country’s fastest growing law firms.

“We are excited about the ability to continue with the team our clients know and trust, while serving our clients’ expanding needs in today’s complex legal environment,” said Quateman, who will continue as managing partner of the Los Angeles office. “It has been a thrill to build a women-owned law firm to a stage that attracts the interest of a fine national law firm such as Polsinelli. I am encouraged by Polsinelli’s support of its women and minority attorneys, and plan to continue supporting diversity and mentorship in my new role.”

Quateman’s practice focuses on transactional and advisory work in the areas of finance, corporate and real estate and is California’s largest women-owned municipal bond counsel firm. *The Los Angeles Business Journal* selected Lisa Quateman as one of Los Angeles’ Top 100 Attorneys, and Quateman LLP is listed among the “100 largest women-owned businesses in Los Angeles.” The addition of Los Angeles to Polsinelli expands the firm’s national footprint to nine states and 17 cities.

“As our clients’ needs increased, we searched for the right firm to expand our capabilities to the West Coast,” said Polsinelli Chairman Russ Welsh. “We think we’ve done that with the addition of Quateman. We plan on building the Los Angeles office on the base of our core practices as we

have recently done in Chicago, Denver and Phoenix. We're very excited to have Lisa and her team on board and pleased to be able to better serve clients nationally."

The new attorneys in Los Angeles include:

- Managing Partner Lisa Greer Quateman focuses her practice on finance, corporate, real estate, international and municipal law
- Principal Tracey M. Ginn serves clients in corporate, finance and international matters
- Principal Timothy J. Reimers serves clients in municipal finance and corporate finance, and real estate transactions
- Senior Counsel Michael J. Connell concentrates his practice on corporate, securities and finance
- Associate Eric B. Blum focuses his practice on real estate and finance
- Associate Donna Mo practices in corporate, real estate and finance

In addition to Los Angeles, the firm recently opened a Dallas office and previously added large groups of shareholders in Denver, Phoenix and Washington, D.C. *The National Law Journal* recently ranked Polsinelli as having the third largest gain in attorneys from 2009 to 2010, growing 13 percent. This expanding platform, the firm's entrepreneurial spirit and its strategic growth are attracting sophisticated lawyers and clients across the country.

"Los Angeles is part of our strategic growth plan to better serve clients. We wanted to begin our Los Angeles office with a group of very talented and experienced attorneys who share our commitment to service and value," said Welsh. "And, just like our recent Dallas office opening, we look forward to becoming part of the Southern California business community."

Quateman says she's looking forward to joining a firm with national resources in key markets where Quateman and her partners conduct business across the country. Polsinelli has attorneys with experience in business law, financial services, real estate and business litigation.

"These are areas important to our clients. We look forward to using this platform to expand our existing relationships, and to bringing our talents to Polsinelli's existing clients," said Quateman. "This move gives me an opportunity to focus my attention on clients' needs and service and is a great turning point for me and my clients."

About Polsinelli Shughart

With more than 530 attorneys, Polsinelli Shughart (www.polsinelli.com) is a national law firm that is a recognized leader in the areas of business law, financial services, real estate and business litigation. Serving corporate, institutional and individual clients, Polsinelli is redefining the business of law by sharing ideas, goals and outcomes with its clients. The firm builds enduring relationships by creating value through our legal services - with passion, ingenuity and a sense of urgency. The firm has offices located in Chicago; Dallas; Denver; Edwardsville; Jefferson City;

Kansas City; Los Angeles; New York; Overland Park; Phoenix; Springfield; St. Joseph; St. Louis; Topeka; Washington, D.C.; and Wilmington, DE. In California, doing business as Polsinelli Shughart LLP.