



Health Ventures

Polsinelli's Health Ventures Practice uses an integrated approach to serve our clients' needs.

Ventures focused on improving individual health or the delivery of health care face a unique set of challenges because they are at the intersection of science, data, regulatory compliance, and technology – all within a rapidly changing environment. At Polsinelli we understand those challenges and bring the breadth and depth of our experience when advising our clients.

As part of Polsinelli's Venture Capital and Emerging Growth Companies Practice, we are privileged to be able to serve clients throughout their entire life cycle. Our clients include emerging growth companies, mature vertically integrated companies, research institutions, strategic investors, venture capital funds, and other investors. Our areas of focus include:

- Digital health, health care IT, data, machine learning, and AI.
- Genomics, microbiome, pharmaceuticals, nutraceuticals, and medical foods.
- Medical devices and diagnostics.

The Polsinelli Difference

Unlike other firms, we unite and deploy a multidisciplinary team covering startup, intellectual property, venture finance and strategy, FDA, and healthcare law to provide fully integrated legal counseling. Further, our advice to clients is grounded in real-world industry experience because we take leading roles on issues affecting the industry, including economic development and legislative initiatives, and because we leverage our national experience and extensive contacts in the industry. As a result, we frequently serve both as comprehensive strategic general counsel and as specific subject-matter experts on distinct and focused projects.

Areas of Experience

Because of our integrated approach, we frequently advise in critical-issue areas, including:

- Business structure, finance, and operations, including tax counseling.
- Outside general counsel.
- Special financing counsel, at all life-cycle stages.
- Compliance with, and remediation for violations of, federal and state securities laws and investment advisory laws.
- Special M&A counsel, including exit-strategy preparation, negotiation, and implementation.
- Patent, trademark, copyright, and other intellectual property matters, including technology, transactions, and innovation.
- Assisting with the intellectual property and technology investigation and due diligence of portfolio companies.
- Health care service operations and regulatory compliance, including HIPAA and other privacy-and-security related regulatory schemes.
- FDA public policy and advocacy.
- Labor and employment, including structuring and negotiating equity incentives for management teams and other employees.
- Data breach protection and response.
- Joint ventures and strategic partnerships.

Our Team

Jason Putnam Gordon
jgordon@polsinelli.com

Rick Jordan
rjordan@polsinelli.com

Adam Hull
ahull@polsinelli.com

Geoff Fasel
gfasel@polsinelli.com

Matt Eckert
meckert@polsinelli.com

Prithvi Tanwar
ptanwar@polsinelli.com

Bobby Pratt
bpratt@polsinelli.com