

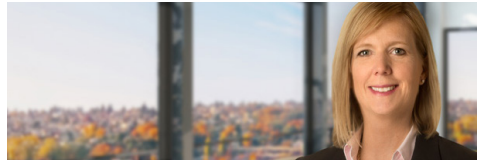
Hotel and Hospitality



CHASE SIMMONS - NATIONAL

**JV, HOTEL DEVELOPMENT,
PUBLIC FINANCE**

Chase Simmons is chair of Polsinelli's national real estate practice group and has an emphasis on hospitality, convention and destination development. Recently Simmons has handled the public financing, joint venture structuring and tax strategy for professional sports projects, destination athletic facilities, several thousand keys of destination hospitality, convention facilities, music venues and a training and sports medicine center for US Soccer.



TRICIA GRUBER - DENVER

**HOSPITALITY FINANCE, FRANCHISE,
MANAGEMENT**

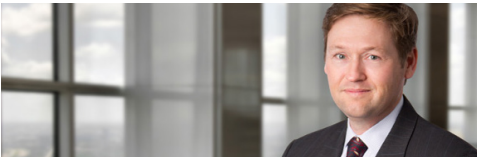
Tricia has been representing hotel owner and investors throughout her career. Her clients include private equity investors, hotel developers, hospitality REITs and public and private companies. She has negotiated purchase and sale agreements, financing arrangements, including mezzanine and preferred equity components, franchise and hotel management agreements with independent managers and brand managers including key money investments, franchisor comfort letters and management subordination agreements.



BOB DOCKERY - DALLAS

**HOSPITALITY FINANCE, REITS,
FRANCHISE, MANAGEMENT**

Bob has extensive experience in the acquisition, financing and operation of hotels throughout the U.S. He represents owners, borrowers, investment funds and REITs (public and private) on their transactional portfolio and operational needs, including public and private offerings of equity and debt, including common and preferred stock and high-yield notes, mortgage financings, including CMBS, merger transactions (public and private), and institutional joint venture transactions. He has also assisted hotel owners with negotiation of franchise and management agreements with both brand managers and independent managers.



KEVIN VOLD - WASHINGTON, D.C.

HOSPITALITY FINANCE AND REITS

Chair of Polsinelli's Securities & Corporate Finance practice, Kevin has extensive experience representing lodging REITs and their underwriters in equity and debt capital markets transactions, including initial public offerings; registered and Rule 144A offerings of investment grade, high-yield, secured and convertible notes; revolving credit facilities and term loans and mortgage financings. He counsels hospitality companies in M&A transactions, ranging from single hotel acquisitions to multi-billion dollar public company exits. He partners with hospitality and gaming clients on securities filings.



ADAM HULL - DALLAS

**HOSPITALITY FINANCE, REITS,
MERGERS AND ACQUISITIONS**

Adam has represented publicly traded REITs in acquisitions and refinancing of their hotel portfolios, and has counseled hotel and resort management companies through various equity transactions. In his role as Co-Chair of Polsinelli's Venture Capital and Emerging Growth Companies practice, Adam routinely works with emerging growth and venture-backed companies creating disruptive technologies in the hospitality, Internet of Things (IoT), and real estate verticals.



RICK JORDAN - DALLAS

**HOSPITALITY FINANCE,
MERGERS AND ACQUISITIONS**

As Co-Chair of Polsinelli's Venture Capital and Emerging Growth Companies practice, Rick works with emerging growth and venture-backed companies who create disruptive technologies in the hospitality, IoT, and real estate verticals. Rick has experience representing publicly traded REITs in acquisitions and refinancing of their hotel portfolios. He has counseled both resort and hotel management companies through a variety of equity transactions.



BRIAN BULLARD - DALLAS

HOTEL DEVELOPMENT

Brian has assisted several clients in various phases of hotel development from conception and construction through becoming operational. His practice centers on matters relating to the structuring, formation, and management of private investment vehicles. He regularly represents both emerging and institutional managers/sponsors with commercial real estate transactions, including the acquisition, financing, development, operation, and disposition of hotels.



AMY HANSEN - DENVER

HOTEL DEVELOPMENT

Amy focuses her practice on assisting clients who are developing raw land or underutilized properties and transforming them into thriving locations. She has represented investors and developers in investment structuring and all matters related to acquisition, financing and development. Recently, she has represented a resort owner and operator with respect to its real estate development throughout the Rocky Mountains.

RESORT TEAM

JAY MANKAMYER

Premier Ski Resort
Representation

ROY BASH

35 years experience
hotel litigation

MIKE RODGERS

Master Plan
Communities

MIKE STRAND

Resort Master Plan
Representation

CARY HALL

Chair of Insurance
Recovery